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Assessment Report Presented to

Zibo Great Sailing Light Industrial Products Co., Ltd.
淄博大航国际贸易有限公司

Assessment Report

Report number	137003936_T
Report date	2022-11-01
The validity Period of Report	2022-11-02 - 2023-11-01
Report Verification Address	https://auditedsupplier.sgsgroup.com.cn

Assessment Type	Trade Assessment
Assessor's Name	Ransford Qi
Reviewed by	Sam Wang

Important Notes

SGS Disclaimer:

This report reflects our findings for the particularly concerned company on the date of our service only. This report does not discharge or release the factory/sellers/suppliers from their commercial, legal or contractual obligations with buyers in respect of products provided by the factory/sellers/suppliers. Any reader other than the party for whom this report has been specifically issued is hereby informed that the general conditions of service of SGS contain liability limitation provisions.

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Company Name

淄博大航国际贸易有限公司

Company Name (English)

Zibo Great Sailing Light Industrial Products Co., Ltd.

Gold Supplier & Assessed Company Relationship

Self Owned

Gold Supplier Member ID:

zgsglass

Company address

Room 1802, Hongcheng Financial Center, No. 2, Xinhuan East Road, Zhangdian District, Zibo City, Shandong Province, China

Registered address

Room 1802, Hongcheng Financial Center, No. 2, Xinhuan East Road, Zhangdian District, Zibo City, Shandong Province, China

Business type

trading_company

Company website (URL)

<https://zgsglass.en.alibaba.com>

Contact person

Mr. Stone Shi

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certification authority

SGS

Consigner of Assessment

Alibaba

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Business License



Date of Incorporation

2014-12-06

The validity Period of Business License

2014-12-06

Company License expiration date

long time

Annual review conducted by the Industrial & Commercial Bureau?

Yes

Registered capital

5000000 CNY

Business license number

91370303310388709N

Unified Social Credit Code

91370303310388709N

Customs registration No.

N/A

Corporate representative

Mr. Kai Li

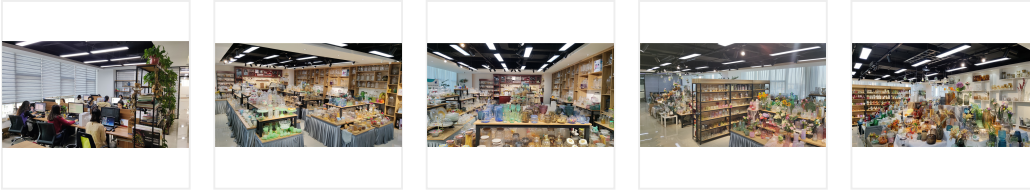
Is it a publicly listed company?

No

Type of site evidential material

Real Estate Certification

Company Environment



Floor space (square meters)

450

Organizational structure



Employees distribution

Department	Full-time employees	Part-Time Employee(s)	Total
GM	1	0	1
Service Dept.	4	0	4
Sales Dept.	12	0	12
Financial Dept.	2	0	2
Purchasing Dept.	3	0	3
Design Dept.	2	0	2
Operation Dept.	2	0	2
Quality Dept.	2	0	2

Number of Full Time Employee

28

Number of part-time employees

0

Number of all employees

28



Main products

Main product categories

Category	Product category
Home & Garden>>Kitchen & Tabletop	Glass Storage Jar / Glass Beverage Dispenser / Glass Mason Jar / Stemless Glass / Glass Whisky Decanter / Double Wall Glass
Home & Garden>>Home Decor	Glass Candle Holder / Glass Vase

Products sold in the last 12 months

Product category	Quantity	Revenue (USD)
N/A	N/A	N/A

Annual output (previous year)

Product category	Production line capacity (monthly)	Actual units produced (previous year)
Confidential	Confidential	Confidential

Total output (annually)

Confidential

Competitive Advantage of Product Line

Meet the customization requirement of customers

Number of product categories

6

Number of models

2000



Import and export license



Import and Export Enterprise Code

03545677

Export experience (years)

8

Industry experience (years)

8

Number of foreign trade employees

12

Trade employee work experience

Over 30 Years

0

21-30 Years

0

11-20 Years

3

6-10 Years

4

2-5 Years

5

Less than 2 years

0

Total revenue (previous year in USD)

4528932

Total export revenue (previous year in USD)

4459764

Number of foreign sales agents

N/A

Nearest port

Qingdao Port

Payment terms

FOB, CIF, EXW, CFR

Payment methods

L/C, TT, Cash, West Union, MoneyGram, Paypal, Moneybookers

Average lead time (order confirmation to delivery)

Product Category	Num	Unit
Glass Storage Jar, Glass Beverage Dispenser, Glass Mason Jar, Stemless Glass, Glass Whisky Decanter, Double Wall Glasses, Glass Candle Holder, Glass Vase	30	days

The Shortest Sample Time

Product Category	Num	Unit
Glass Storage Jar, Glass Beverage Dispenser, Glass Mason Jar, Stemless Glass, Glass Whisky Decanter, Double Wall Glasses, Glass Candle Holder, Glass Vase	3	days

Market distribution

Market	Revenue (USD)	Total revenue (%)	Product category(s)
North America	Confidential	45	Daily Glassware
South America	Confidential	10	Daily Glassware
Mid East	Confidential	10	Daily Glassware
Western Europe	Confidential	33	Daily Glassware
Domestic Market	Confidential	2	Daily Glassware

Main clients

Clients name	Product category(s)	Total revenue(%)
Confidential	Confidential	Confidential

Main clients types

Brand business,Retailer,Wholesaler

Supported languages

Language	Listening & speaking	Reading & writing
English	yes	yes

There is/are ___R&D engineer(s) in the company.

2

R&D engineer education

Doctorate

0

Post-Graduate

0

Graduate

2

Junior college

0

Technical school

0

High school

0

R&D engineer work experience

Over 30 Years

0

21-30 Years

0

11-20 Years

1

6-10 Years

1

2-5 Years

0

Less than 2 years

0

Quantity of new products (yearly)

Product category	Quantity
Daily Glassware	500 pieces

Shortest time for new products to be launched

Product category	Quantity	Unit
Daily Glassware	10	days

What design services are provided?

Customization, Simple customization (Only add logo/Change color/material) , Customization based on sample, Customization based on graphic design

Design Process

Description	Image
N/A	N/A

What are the equipments that R & D employees are using?

Please list the equipments below	Image
N/A	N/A

Please list the main softwares that are used:

Rhino, Photoshop

Have the designed products been tested by a third-party inspection body?

YES, Only part of designed products have been tested

Does the company has qualification requirements for designers?

YES, with written Job Description

How many QA or QC inspectors in total?

2

Are all production lines have quality control?

Confidential

How are finished products inspected?

Random inspection

Testing Machine

Machine Name	Brand & model No.	Quantity	Number of years used	Condition	Image
N/A	N/A	N/A	N/A	N/A	N/A

Quality Management Process

Process description	Image
N/A	N/A

Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?

Yes, with clear written instructions and records

Does the enterprise perform inspection on finished products and keep records

Yes

Does the company have any supplier assessment procedure and management?

Yes

Collaboration with Fortune 500 list of companies

No

Overseas Service Countries

N/A

The content of overseas services provided

N/A



Is it possible to provide expatriate engineer services?

no

Do you have an overseas showroom?

N/A

Have you participated in offline trade shows?

Trade show name	Date attended:	Country/Region:	Images taken at the Trade show
LuxeHome 2021	2021-7-21	China	
Canton Fair	2021-10-14	China	

Does the merchant have the ability to provide buyers with material packages?

Yes

Product category
Home & Garden>>Kitchen & Tabletop>>Drinkware>>Glass

Do you have Project capability ?

No

Do you have flexible customization capability?

No



Supply chain capabilities

Cooperation suppliers (total)

Confidential

Suppliers (cooperations more than twice)

Confidential

MOQ for each item

100-300

Small MOQ cases

Product category	MOQ (in the last 12 months)	Shortest lead time
Glass Beverage Dispenser	1500 pieces	10 days

Do you have an overseas warehouse?

N/A

Large brand agent processing

Product category	Big brand name
N/A	N/A

Does the merchant support delivery to the buyer's designated Amazon warehouse?

No

After- Sales Guarantee

Do you have a complete after sales service capability?

Yes

Does the enterprise record and follow up customer complaints and feedback

Yes, with a standard feedback form and records

Are there any clear procedures to handle customer complaints?

Yes, with clear procedures and written records

Is there a closed-loop corrective action system in place?

Yes

Can finished/packaged products be traced by lot identification to the appropriate raw material?

Yes, with procedures to trace raw material

Is there a product alert and recall procedure?

No

Warranty period

Product category	Average Guarantee Number	Average warranty unit
Confidential	Confidential	Confidential

Industry capabilities

what are the main categories of suppliers in the alibaba international station?

Home & Garden>>Kitchen & Tabletop